

LOOMIS SAYLES APPOINTS NEW DIRECTOR OF INSURANCE SOLUTIONS

- Colin T. Dowdall joins the firm as director of insurance solutions
- Newly created position reports to John Gallagher, executive vice president and director of institutional services

BOSTON (September 4, 2018) – Loomis, Sayles & Company, an affiliate of Natixis Investment Managers, announced today that Colin T. Dowdall has joined the firm as the director of insurance solutions. Colin is based in the company’s Boston headquarters and reports to John Gallagher, executive vice president and director of institutional services.

“We are excited to have Colin join Loomis Sayles as director of insurance solutions,” said Gallagher. “He has extensive experience in the insurance industry, and a track record of building strong teams as an effective player-coach. His expertise will be vital as we strengthen our business serving the investment needs of the insurance industry.”

In this senior-level position, Colin will be responsible for the insurance sector, developing and expanding relationships with large North American and Bermuda-based insurance companies. Colin’s role and leadership will include spearheading the build-out of the business across people, technology, and reporting. Additionally, he will be responsible for coordinating product development to meet the investment needs of insurers globally.

BIOGRAPHICAL INFORMATION: COLIN T. DOWDALL, CFA

Colin Dowdall is a vice president and director of insurance solutions at Loomis, Sayles & Company. He is responsible for business development, strategy and relationship management of insurance general account clients and prospects. Colin works extensively with investment teams at large North America and Bermuda insurance companies to deliver the full investment capabilities of Loomis Sayles.

Colin joined Loomis Sayles in 2018 from AAM, a boutique insurance asset manager, where he was most recently principal and director of marketing & business development. Previously, Colin was at JP Morgan Asset Management, where he began as an analyst within the insurance team, served as chief of staff to the institutional Americas chief executive officer, and later became a client advisor in the newly formed global insurance solutions business. He earned a BA from the University of Notre Dame.

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ABOUT LOOMIS SAYLES

Since 1926, Loomis, Sayles & Company has helped fulfill the investment needs of institutional and mutual fund clients worldwide. The firm's performance-driven investors integrate deep proprietary research and integrated risk analysis to make informed, judicious decisions. Teams of portfolio managers, strategists, research analysts and traders collaborate to assess market sectors and identify investment opportunities wherever they may lie, within traditional asset classes or among a range of alternative investments. Loomis Sayles has the resources, foresight and the flexibility to look far and wide for value in broad and narrow markets in its commitment to deliver attractive sustainable returns for clients. This rich tradition has earned Loomis Sayles the trust and respect of clients worldwide, for whom it manages \$264.4 billion** in assets (as of June 30, 2018).

**Total strategy assets include all assets managed by the respective team.*

***Includes the assets of Loomis, Sayles & Co., LP, and Loomis Sayles Trust Company, LLC. Loomis Sayles Trust Company is a wholly owned subsidiary of Loomis, Sayles & Company, LP.*

ABOUT NATIXIS INVESTMENT MANAGERS

Natixis Investment Managers serves financial professionals with more insightful ways to construct portfolios. Powered by the expertise of 27 specialized investment managers globally, we apply Active ThinkingSM to deliver proactive solutions that help clients pursue better outcomes in all markets. Natixis ranks among the world's largest asset management firms¹ with nearly \$1 trillion assets under management² (\$988.4 billion/€846.5 billion AUM).

¹Cerulli Quantitative Update: Global Markets 2018 ranked Natixis Investment Managers as the 16th largest asset manager in the world based on assets under management as of December 31, 2017.

²Net asset value as of June 30, 2018. Assets under management ("AUM"), as reported, may include notional assets, assets serviced, gross assets and other types of non-regulatory AUM.